

Procurement Service



2022/2023

**WAGNER
CONSULTING**

Rotenbühlerweg 24 ▪ D 66123 Saarbrücken/Germany
Phone: +49 681 688 24 191 ▪ Mobile: + 49 173 71 36 442
email: renate.wagner@rw-med-tec.com www.rw-med-tec.com

Wagner Consulting

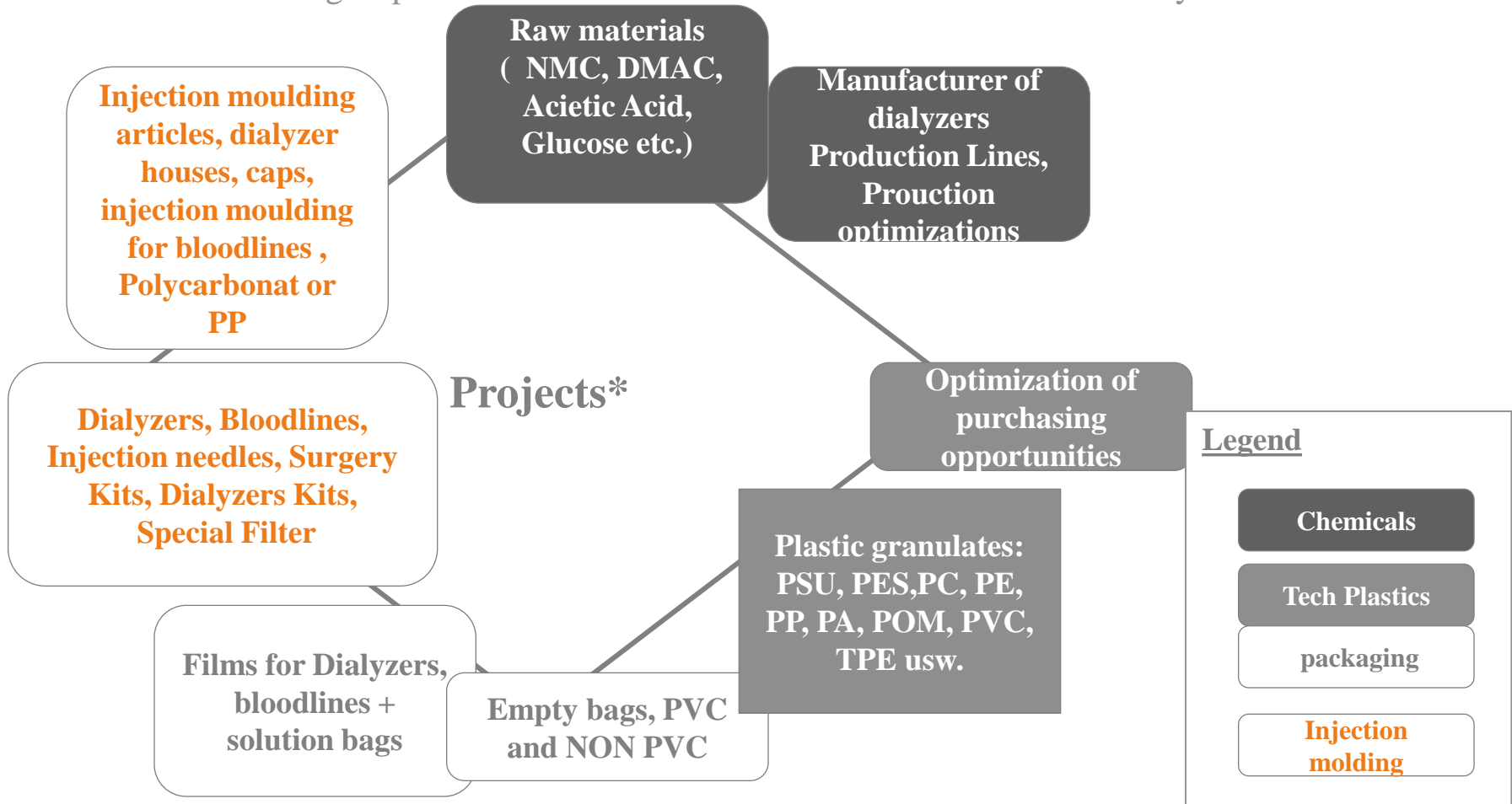
- Wagner Consulting with long-time experiences in procurement optimization is a leading independent European Procurement Service Provider covering the entire range of strategic and operational services in procurement management.
- Wagner Consulting offers comprehensive know-how and many years of practical experience in consulting, purchasing and implementation for Demand of Pharmaceutical + Medical Industry, specialized for Dialyzer production units. .
- Wagner Consulting also offers the opportunity of a potential cooperation with worldwide suppliers for all your needments
-



Wagner Consulting with assignment to analyze procurement situation / current conditions of numerous material groups in order to achieve sustainable cost savings

Material Group Competence

- Selected material groups for Demand of Pharmaceutical and Medical Industry:



Material Groups – Modular Business Activities

- The proposed procedure to achieve a **sustainable cost reduction** is mainly
- **To focus on conditions**
 - **Benchmarking**
 - **Data cleansing/Analyses**
 - **Framework Agreements**
 - **Implementation**
- **To focus on Processes**
 - **Transparency**
 - **Process Design**
 - **Implementation**
- In the majority of projects, a combination of the following approaches is proposed:
 - **Renegotiation** current suppliers
 - **Qualification** of a second supplier
 - **Pooling** of requirements with other companies to achieve higher power of demand
 - **Develop** + set up /optimise purchasing organisation



Procurement Service:

My offer to you is as following:

- **Reduction of your purchasing costs**
d. h. Implementation measurable Savings and Optimization

- The fee is 30 % of the realised savings p. a. max. for 3 years contracts
- The fee is „Success oriented“
- The fee is to be payable for realised + measurable savings

WAGNER CONSULTING - References:

- **Gambro group**
- **BBraun AG**
- **MED(TRON**
- **MTN Neubrandenburg**
- **Medica Group**
- **Sarastro**
- **Röchling group**
- **Telegärtner group**
- **Fibron**
- **Voit France**
- **Resa**
- **Tectro**
- **Remy und Geiser**

Next steps:

- Please check /benchmark 1 or 2 products ,
exemplary to find our the possible Saving
Potentials.
- Close Non-Disclosure Agreement +
Contractual Agreement
- Elaboration
- Realisation +
- Confirmation of measurable Savings and
Optimizations.
- To give your money this opportunity!!

